

## Slovenian business delegation to Türkiye

Ankara, 13 – 15 January 2025

Participating Slovenian companies (as per **26 December 2024**):

#	Company / web	Main activity	Business interest in Türkiye
1.	<b>Cestel d.o.o.</b> <a href="http://www.siwim.com">www.siwim.com</a>	<b>Weigh-in-motion (WIM) system producer</b> - SiWIM. SiWIM is a Bridge-WIM - sensors are installed under the soffit of an existing road bridge, it weighs trucks in free-flow, it has several crucial advantages in comparison to classic-road-WIM systems.	Meetings with: - partners that would promote the SiWIM on the Turkish market ; - customers/users
2.	<b>Comita d.o.o.</b> <a href="http://www.comita.si">www.comita.si</a>	Telecommunications, Security, IT and Automation solutions integration in <b>Energy, Oil &amp; Gas</b> and Transportation industry	Business cooperation with <b>Turkish Energy and Oil &amp; Gas companies</b>
3.	<b>ELVEZ d.o.o.</b> <a href="http://www.elvez.si">www.elvez.si</a>	<b>Plastic moulding and wire harnesses</b>	Find partner for plastic moulding and wire harnesses
4.	<b>EPEKA d.o.o.</b> <a href="https://epeka.si/en/">https://epeka.si/en/</a>	<b>Real estates:</b> - Building / renovating / changing real estates into Housing cooperatives	<b>Municipalities, Real estate state funds</b>
5.	<b>Fibmarkt d.o.o.</b> <a href="https://fibmarkt.si/en/">https://fibmarkt.si/en/</a>	Production of <b>steel constructions</b>	Production of steel parts with higher demands up to <b>80 tons</b>

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6.	Guardiaris d.o.o. <a href="http://www.guardiaris.com">www.guardiaris.com</a>	<b>DEFENCE:</b> Research and Development	<b>Interested in:</b> <ul style="list-style-type: none"> <li>- IR, MWIR optical lenses (1-6 micro meters),</li> <li>- motorized zoom optical lenses (IR, MWIR),</li> <li>- VIS optical lenses with 10x optical magnification,</li> <li>- cryo cooled optical sensing in MWIR (640x500 pix, 12-15 micron pitch),</li> <li>- high density pcb production (6-10 layers, 0.4 mm pitch BGA),</li> <li>- VIS cameras 4 K with external optics mount.</li> </ul>
7.	Impol 2000, d. d. <a href="https://www.impol.com/">https://www.impol.com/</a>	Manufacturer of <b>aluminium parts and products</b> from own foundry (250,000 tons of products). <u>Production processes:</u> <ul style="list-style-type: none"> <li>- Casting Extruding &amp; drawing</li> <li>- Forging Machining</li> <li>- Hot &amp; Cold &amp; Foil rolling</li> <li>- Stamping</li> <li>- Coil coating</li> </ul> <u>Products intended for industries:</u> Automotive, Pharmaceutical, Food processing, Transport, Electrical industry, Renewable resources, Consumer goods, Construction, Aeronautical and aerospace industry	<ul style="list-style-type: none"> <li>- Aeronautical and aerospace industry</li> <li>- Automotive industry (Lucid motors, Ceer motors)</li> <li>- The Türkiye Pharma market (foils)</li> <li>- Defence (Scopa Industries)</li> <li>- Pharmaceutical industry</li> <li>- Food processing industry</li> <li>- Transport</li> <li>- Electrical industry</li> <li>- Renewable resources</li> <li>- Consumer goods</li> <li>- Construction</li> </ul>

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8.	Intectiv d.o.o. <a href="https://www.intectiv.com/">https://www.intectiv.com/</a>	<b>DEFENCE:</b> electronics & production of PCB (Printed Circuit Boards)	PCB's for <b>Military and Aerospace</b> . AS9100d certified. - request: meeting representatives of <b>Aselsan</b>
9.	Intereuropa d.d. <a href="https://www.intereuropa.si/en/">https://www.intereuropa.si/en/</a>	<b>logistics</b>	- International transport: air, sea and land - Storage and distribution in EU - Custom clearance
10.	Izop-k d.o.o. <a href="http://www.izop-k.com">www.izop-k.com</a>	<b>DEFENCE:</b> production, warehousing, logistics	Production of <b>ammunition, rifle</b> , and logistic company
11.	KOPS PRO, production of sheet metal products d.o.o. <a href="https://www.kops.si/en/">https://www.kops.si/en/</a> ; <a href="https://www.kopaoven.com/">https://www.kopaoven.com/</a>	<b>Metal</b> industry (cutting and varnishing; bending, spot welding, welding, installation)	- expansion of the marketing network, - market research, - material procurement (supply)
12.	Port of Koper plc <a href="https://www.luka-kp.si/en/">https://www.luka-kp.si/en/</a>	transport, <b>logistics</b> , all kind of <b>cargo manipulation</b> , storage, warehousing	to meet logistics and <b>transport companies, shipowners</b> , exporters to Europe, importers from Europe
13.	MC Public Affairs s.a.r.l. <a href="https://mcpublicaffairs.com/">https://mcpublicaffairs.com/</a>	<b>Lobbying</b> & Governmental Affairs (London and Slovenian based company)	Space, IT, automotive
14.	SIBIZ <a href="https://sibiz.eu/tr/">https://sibiz.eu/tr/</a>	Corporate and <b>business services</b>	Specializing in assisting corporate and business <b>clients from Türkiye</b> entering the Slovenian and Adriatic region markets, offering comprehensive <b>legal, accounting, tax, and full-service support</b> for a seamless market entry and growth.

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15.	Šumer d.o.o. <a href="http://www.sumer.si">www.sumer.si</a>	Mechanical <b>metal processing</b> , thermoplastic injection moulding, ultrasonic cleaning of metals, ultrasonic <b>welding of thermoplastics and metals</b> , heat and <b>surface treatment of metals</b> , manufacture of <b>springs and spring elements</b>	Searching for <b>potential customer</b> from Automotive, Electric and Gas Metering and Home Kitchen Appliances
16.	TRIMPEX d.o.o. <a href="https://www.trimpeks.si/en-us/">https://www.trimpeks.si/en-us/</a>	<p><b>DEFENCE:</b> they specialize in trade of special-purpose goods and services for the security, <b>defence, and aviation industries.</b></p> <ul style="list-style-type: none"> <li>- over <b>30 years'</b> experience with government entities in SLO, EU and SEE</li> <li>- Expertise in <b>modernizing and upgrading</b> defence/security equipment,</li> <li>- Strong <b>global network:</b> suppliers, repairers, and aircraft maintenance engineers,</li> <li>- Proven partner in <b>government/public procurement</b> and security projects,</li> <li>- <b>ISO 9001</b> certified: specialized in <b>MAINTENANCE of aircraft</b>, aero engines, and components.</li> </ul> <p><b>Services include:</b></p> <ul style="list-style-type: none"> <li>- Supply of <b>spare parts</b>, calibration, and testing,</li> <li>- <b>Airfield lighting equipment</b> for civil/military airports and heliports (runways, taxiways),</li> </ul> <p><b>COUNTER DRONE PROTECTION:</b> radar systems, RF scanners, cameras, jammers, and drone "take-over" technology.</p>	

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17.	<b>Wise Technologies d.o.o.</b> <a href="https://wtimetable.com">https://wtimetable.com</a>	<p><b>EDUCATION:</b> software infrastructure</p> <p><b>Enterprise software for universities/schools:</b></p> <ul style="list-style-type: none"> <li>- Automated schedule creation.</li> <li>- Web-based booking system.</li> <li>- Web and mobile apps for lecturers/students (calendars, reminders, auto-subscriptions).</li> <li>- Public signage systems for schedules.</li> </ul> <p><b>Integration and usability:</b></p> <ul style="list-style-type: none"> <li>- Easy implementation with existing university/school software.</li> <li>- Localisation and local integration.</li> </ul> <p><b>References and support:</b></p> <ul style="list-style-type: none"> <li>- Proven success (e.g., Oxford University, UK).</li> <li>- Comprehensive support services.</li> </ul>	<p>Government or private EDUCATION organisations, including all Universities, primary and secondary schools</p>
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18.	<p><b>Public Agency SPIRIT Slovenia</b></p> <p><a href="https://www.sloveniabusiness.eu/">https://www.sloveniabusiness.eu/</a></p> <ul style="list-style-type: none"> <li>- Mr Rok Capl, CEO</li> <li>- Ms Tamara Zajec Balažič, Deputy Director</li> </ul> <p>Ms Tanja Drobnič, Secretary at Internationalization Promotion Department</p>	<p>Promotion of Slovenian business environment, business opportunities &amp; proposals and attracting <b>FDI to Slovenia</b></p>	<p>identification of potential <b>Turkish business partners and investors</b> to Slovenia</p>

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19.	<b>Ministry of Foreign and European Affairs, <a href="#">Department for Bilateral Economic Cooperation II</a></b> - Mr <b>Rok Tomšič</b> , Head of Dpt. - Mr <b>Gregor Slabe</b> , Secretary of the Joint Committee	<b>Bilateral economic cooperation</b> with the countries of Eastern Europe, the Southern Caucasus and Central Asia, Africa, Asia, the Middle East and <b>Türkiye</b>	Exchange in governmental, institutional and business related level
20.	<b>Defence Industry Cluster of Slovenia (GOIS)</b> <a href="https://www.giz-gois.eu/?lang=en">https://www.giz-gois.eu/?lang=en</a> - Mr <b>Boštjan Skalar</b> , director	Economic interest association of Slovenian <b>defence, protection and security industry</b>	Connecting Turkish and Slovenian businesses in field of <b>defence</b> , protection and security
21.	<b>Chamber of Commerce and Industry of Slovenia</b> International Relations Dpt. <a href="https://businessslovenia.gzs.si/">https://businessslovenia.gzs.si/</a> - Mr <b>Matej Rogelj</b>	<b>National Chamber</b> of Commerce and Industry (business representative and lobbying organisation)	Connecting Turkish and Slovenian businesses

Ljubljana, 26 December, 2024

